

MANAGEMENT DEVELOPMENT INSTITUTE

SCHOLARS

CALENDAR

MANAGEMENT DEVELOPMENT PROGRAMMES 2025-26

MANAGEMENT DEVELOPMENT PROGRAMMES 2025-26

S. No.	MDP Title	Faculty (Prof./Dr.)	Email id	Dates	No. of Days	Venue	Fees (Rs.)
1	Behavioural Economics & Pricing (using Cases)	Sunil Ashra	sunil@mdi.ac.in	April 09-11, 2025	3	Campus	42500
2	Making sense of a world in transition	Rohit Prasad	rohit@mdi.ac.in	April 18-19, 2025	2	Campus	28000
3	Evolving Power Market in India	Sajal Ghosh Rajib K. Mishra	sghosh@mdi.ac.in rajib.mishra@mdi.ac.in	April 21-23, 2025	3	Campus	42500
4	Location 'Analytics and AI' for Managers and Businesses	Nakul Gupta	nakul.gupta@mdi.ac.in	May 12-14, 2025	3	Campus	42500
5	Advanced Business Analytics	Rohit Sindhwani	rohit.sindhwani@mdi.ac.in	June 05-07, 2025	3	Campus	45000
6	Energy Transition: Challenges and Opportunities	Sajal Ghosh Rajib K. Mishra	sghosh@mdi.ac.in rajib.mishra@mdi.ac.in	June 09-14, 2025	5	Campus	65000
7	Venturing into International Markets: The recipe for Success	Shiv S Tripathi	sstripathi@mdi.ac.in	June 16-18, 2025	3	Campus	45000
8	Finance for Non-Finance Executives	Sandeep Goel	sandeep@mdi.ac.in	June 16-20, 2025	5	Campus	65000
9	Managerial Effectiveness	Sumita Rai	sumitar@mdi.ac.in	June 18-20, 2025	3	Campus	42500
10	Neuroscience in Marketing	Arvind Sahay	arvind.sahay@mdi.ac.in	June 19-21, 2025	3	Campus	51000
11	Competency Building for Leadership Roles	Jyotsna Bhatnagar, Neera Jain	jyotsnab@mdi.ac.in njain@mdi.ac.in	July 01-03, 2025	3	Campus	42500
12	Conflict Management and Negotiation Skills	Anil A. Pathak	apathak@mdi.ac.in	July 07-09, 2025	3	Campus	42500
13	Management Control and Metrics of Organizational Performance	Arvind Sahay, Shailesh Gandhi	arvind.sahay@mdi.ac.in shailesh_g@mdi.ac.in	July 14-16, 2025	3	Campus	42500
14	Mastering Managerial Communication Competencies	Neera Jain, Vidhu Gaur	njain@mdi.ac.in vidhu.gaur@mdi.ac.in	July 21-23, 2025	3	Campus	42500
15	Business Presentation & Public Speaking Skills	Niva Bhandari, Vidhu Gaur	niva.bhandari@mdi.ac.in vidhu.gaur@mdi.ac.in	August 04-06, 2025	3	Campus	42500
16	Project Management	Sangeeta Shah Bharadwaj, Sneha Dhyani Bhatt	ssbharadwaj@mdi.ac.in sneha.bhatt@mdi.ac.in	August 04-08, 2025	5	Campus	65000
17	Strategic Leadership	Saikat Banerjee	saikat.banerjee@mdi.ac.in	August 06-08, 2025	3	Campus	42500
18	Responsible AI and Emerging Frameworks	Anjali Kaushik	anjaliikaushik@mdi.ac.in	August 07-09, 2025	3	Campus	42500
19	Problem Solving and Decision Making	Manoj K. Srivastava	mks@mdi.ac.in	August 11-13, 2025	3	Campus	42500
20	Driving innovations in strategic alliances through collaborations	Meeta Dasgupta	meeta@mdi.ac.in	August 11-13, 2025	3	Campus	42500
21	Leadership Communication	Niva Bhandari	niva.bhandari@mdi.ac.in	August 18-22, 2025	5	Campus	65000
22	Marketing Tools for Digital World and Platform Businesses	Kishore Kumar Gangwani, Payal S. Kapoor	kishore.gangwani@mdi.ac.in payal.kapoor@mdi.ac.in	August 19-21, 2025	3	Campus	42500
23	28th Advanced Management Programme (AMP)	TBA	TBA	August 18-26, 2025 (Indian Part) September 08-21, 2025 (OLP)	23	Campus & Abroad	7,50,000
24	Team Building for High Performance	Sumita Rai	sumitar@mdi.ac.in	August 20-22, 2025	3	Campus	42500
25	Lean Management and Process Improvement	Anupama Prashar	anupama.prashar@mdi.ac.in	August 21-23, 2025	3	Campus	42500
26	Coaching and Mentoring: Building the Next Generation of Leadership	Tanuja Sharma, Vidhu Gaur	tanujasharma@mdi.ac.in vidhu.gaur@mdi.ac.in	August 27-29, 2025	3	Campus	42500
27	Leading Strategic Change	Saikat Banerjee	saikat.banerjee@mdi.ac.in	September 03-05, 2025	3	Campus	42500
28	Digital Marketing	Avinash Kapoor, Chinmaya Kulshreshtha	avinashkapoor@mdi.ac.in chinmayak@mdi.ac.in	September 08-10, 2025	3	Campus	42500
29	The Art of Successful Leadership	Ajay Kumar Jain, Vidhu Gaur	akjain@mdi.ac.in vidhu.gaur@mdi.ac.in	September 08-10, 2025	3	Campus	42500
30	Leadership for Impact	Anil A. Pathak	apathak@mdi.ac.in	September 10-12, 2025	3	Campus	42500
31	Six Sigma for Quality Improvement	Anupama Prashar	anupama.prashar@mdi.ac.in	September 11-13, 2025	3	Campus	42500
32	Operational and Organizational Excellence	Manoj K. Srivastava	mks@mdi.ac.in	September 15-17, 2025	3	Campus	42500
33	Customer Well Being in Digital Times	Ritu Srivastava	ritu.srivastava@mdi.ac.in	September 15-17, 2025	3	Campus	42500

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S. No.	MDP Title	Faculty (Prof./Dr.)	Email id	Dates	No. of Days	Venue	Fees (Rs.)
34	The Art of Persuasive Communication	Neera Jain, Niva Bhandari	njain@mdi.ac.in niva.bhandari@mdi.ac.in	September 15-17, 2025	3	Campus	42500
35	ESG Investing Practices	Divya Aggarwal	divya.aggarwal@mdi.ac.in	September 15-17, 2025	3	Campus	42500
36	Excellence in Customer Management and Communication Skills	Kirti Sharma, Vidhu Gaur	kirti.sharma@mdi.ac.in vidhu.gaur@mdi.ac.in	September 17-19, 2025	3	Campus	42500
37	Marketing and Managing Projects	Arvind Sahay, Manu Amitabh	arvind.sahay@mdi.ac.in manuamitabh@gmail.com	September 18-20, 2025	3	Campus	42500
38	Validating strategy for Business Success	Ankur Roy	ankur.roy@mdi.ac.in	September 18-19, 2025	2	Campus	28000
39	Fraud Risk Management & Governance	Sandeep Goel	sandeep@mdi.ac.in	September 22-24, 2025	3	Campus	42500
40	Climate Risk and Financial Strategies	Divya Aggarwal	divya.aggarwal@mdi.ac.in	September 22-24, 2025	3	Campus	42500
41	Managing and Governing Family Businesses	Vinod Thakur	vinod.thakur@mdi.ac.in	September 29-October 01, 2025	3	Campus	42500
42	Competitive Landscape-Role of Middle Management in Strategic Decision-Making and Innovation	Meeta Dasgupta	meeta@mdi.ac.in	October 06-08, 2025	3	Campus	42500
43	Soft Skills for Executives and Leaders	Niva Bhandari	niva.bhandari@mdi.ac.in	October 06-08, 2025	3	Campus	42500
44	Business Analytics for Problem Solving and Decision Making	Amit kumar Gupta, Rajesh Kumar Singh	amitkgupta@mdi.ac.in rajesh.singh@mdi.ac.in	October 07-09, 2025	3	Campus	42500
45	Negotiation Strategies: A Win-Win Approach	Neera Jain, Niva Bhandari	njain@mdi.ac.in niva.bhandari@mdi.ac.in	October 13-15, 2025	3	Campus	42500
46	Digital and Online Privacy	Anjali Kaushik	anjali.kaushik@mdi.ac.in	October 23-25, 2025	3	Campus	42500
47	Behavioural Change and Communication Strategies for Employee Well-Being	Vidhu Gaur, Vanita Singh	vidhu.gaur@mdi.ac.in vanita.singh@mdi.ac.in	October 29-31, 2025	3	Campus	42500
48	Managing Self, Teams and Business	Anil A. Pathak	apathak@mdi.ac.in	October 29-31, 2025	3	Campus	42500
49	Marketing of Consumer Financial Products	Ashutosh Dash, Kirti Sharma	ashutosh@mdi.ac.in kirti.sharma@mdi.ac.in	November 05-07, 2025	3	Campus	42500
50	Problem Solving and Decision Making	Manoj K. Srivastava	mks@mdi.ac.in	November 10-12, 2025	3	Campus	42500
51	Customer Engagement and Digital Marketing Communication	Vidhu Gaur, Ritu Srivastava	vidhu.gaur@mdi.ac.in ritu.srivastava@mdi.ac.in	November 10-12, 2025	3	Campus	42500
52	Navigating Governance: Challenges, solutions and opportunities	Arun Kumar Tripathy	arun.tripathy@mdi.ac.in	November 12-14, 2025	3	Campus	42500
53	Marketing Analytics	Mohita Maggon, Payal S. Kapoor	mohita.maggon@mdi.ac.in payal.kapoor@mdi.ac.in	November 13-15, 2025	3	Campus	42500
54	Nature Inspired Innovation: How Nature provides solutions to today's business problems	Shiv S Tripathi	ssstripathi@mdi.ac.in	November 17-19, 2025	3	Campus	45000
55	Marketing Tools for Digital World and Platform Businesses	Kishore Kumar Gangwani, Payal S. Kapoor	kishore.gangwani@mdi.ac.in payal.kapoor@mdi.ac.in	November 18-20, 2025	3	Campus	42500
56	Strategic Financial Analysis for Value-Enhancing Decisions	S. Veena Iyer, Shalini Kalra Sahi	s.veena@mdi.ac.in skalrasahi@mdi.ac.in	November 19-21, 2025	3	Campus	42500
57	Sustainable Business Strategies and Analytics for UN SDGs and Climate Change Transition	Neetu Yadav, Rupa Manjari	neetu.yadav@mdi.ac.in rupamanjari@mdi.ac.in	November 19-21, 2025	3	Campus	42500
58	Strategic Shifts and Decision-Making	Nidhi S. Bisht, Arun Kumar Tripathy	nidhi.bisht@mdi.ac.in arun.tripathy@mdi.ac.in	November 19-21, 2025	3	Campus	42500
59	Business Storytelling using Data	Sangeeta Shah Bharadwaj, Vidhu Gaur	ssbharadwaj@mdi.ac.in vidhu.gaur@mdi.ac.in	November 26-28, 2025	3	Campus	42500
60	Empowering Managers: Lean Practices and Change Strategies	Ruchi Agarwal, Rohit Sindhwani	ruchi.agarwal@mdi.ac.in rohit.sindhwani@mdi.ac.in	November 27-29, 2025	3	Campus	42500
61	The Powerful Business Writing Skills	Niva Bhandari	niva.bhandari@mdi.ac.in	December 01-05, 2025	5	Campus	65000

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S. No.	MDP Title	Faculty (Prof./Dr.)	Email id	Dates	No. of Days	Venue	Fees (Rs.)
62	Leading with Emotional Intelligence for Stress Management	Ajay Kumar Jain, Niva Bhandari	akjain@mdi.ac.in niva.bhandari@mdi.ac.in	December 03-05, 2025	3	Campus	42500
63	Negotiating & Managing Commercial Contracts	Parul Gupta	parul.gupta@mdi.ac.in	December 10-12, 2025	3	Campus	42500
64	Managing Competence at Work	Nidhi S. Bisht, Priyanka Vallabh	nidhi.bisht@mdi.ac.in priyanka.vallabh@mdi.ac.in	December 10-12, 2025	3	Campus	42500
65	Supply Chain Management	Manoj K. Srivastava	mks@mdi.ac.in	December 15-17, 2025	3	Campus	42500
66	Empowering Women Leaders for Strategic Roles	Jyotsna Bhatnagar, Neera Jain	jyotsnab@mdi.ac.in njain@mdi.ac.in	December 15-17, 2025	3	Campus	42500
67	Finance for Non-Finance Executives	Sandeep Goel	sandeep@mdi.ac.in	December 15-19, 2025	5	Campus	65000
68	Critical Thinking and Decision Analysis	Vidhu Gaur, Amit Kumar Gupta	vidhu.gaur@mdi.ac.in amitkgupta@mdi.ac.in	December 16-18, 2025	3	Campus	42500
69	Coaching and Mentoring For Building Effective Managers & Leaders	Sumita Rai	sumitar@mdi.ac.in	December 17-19, 2025	3	Campus	42500
70	Digital Twins and Simulation Techniques	Rohit Sindhwani	rohit.sindhwani@mdi.ac.in	January 08-10, 2026	3	Campus	45000
71	Strategic Cost Management	Shailesh Gandhi	shailesh_g@mdi.ac.in	January 08-10, 2026	3	Campus	42500
72	Developing Women Leaders: A Communication Perspective	Neera Jain	njain@mdi.ac.in	January 12-14, 2026	3	Campus	42500
73	Effective Communication for Engaging Teams for Improved Productivity	Nidhi S. Bisht, Vidhu Gaur	nidhi.bisht@mdi.ac.in vidhu.gaur@mdi.ac.in	January 14-16, 2026	3	Campus	42500
74	Developing Leadership Competencies	Sumita Rai	sumitar@mdi.ac.in	January 14-16, 2026	3	Campus	42500
75	Customer Centric Marketing: Customer satisfaction, loyalty and relationship	Kirti Sharma	kirti.sharma@mdi.ac.in	January 19-21, 2026	3	Campus	42500
76	Operational and Organizational Excellence	Manoj K. Srivastava	mks@mdi.ac.in	January 19-21, 2026	3	Campus	42500
77	Managing Difficult Negotiations	Neera Jain, Anil A. Pathak	njain@mdi.ac.in apathak@mdi.ac.in	January 19-21, 2026	3	Campus	42500
78	Disruptive Strategy for High Performance for Leaders	Rajesh K. Pillania	rajeshpillania@mdi.ac.in	January 22-23, 2026	2	Campus	100000
79	Happiness Strategy for Leaders	Rajesh K. Pillania	rajeshpillania@mdi.ac.in	January 29-30, 2026	2	Campus	125000
80	Location 'Analytics and AI' for Managers and Businesses	Nakul Gupta	nakul.gupta@mdi.ac.in	February 02-04, 2026	3	Campus	42500
81	New-age Technologies for Customer Marketing	Kirti Sharma	kirti.sharma@mdi.ac.in	February 09-11, 2026	3	Campus	42500
82	Young Leadership Program for Managers	Nidhi S. Bisht, Priyanka Vallabh	nidhi.bisht@mdi.ac.in priyanka.vallabh@mdi.ac.in	February 11-13, 2026	3	Campus	42500
83	Operations Strategy for Lean, Green and Digital Innovations	Rajesh Kumar Singh	rajesh.singh@mdi.ac.in	February 11-13, 2026	3	Campus	42500
84	Effective Communication for Managers and Leaders	Neera Jain	njain@mdi.ac.in	February 16-18, 2026	3	Campus	42500
85	23rd Human Resource Management: An International Perspective	TBA	TBA	February 16- 28, 2026	13	Campus & Abroad	600,000*
86	Digital Marketing	Avinash Kapoor, Chinmaya Kulshreshta	avinashkapoor@mdi.ac.in chinmayak@mdi.ac.in	February 17-19, 2026	3	Campus	42500
87	Compliance for Artificial Intelligence in Business - Legal and Ethical Perspective	Parul Gupta	parul.gupta@mdi.ac.in	February 18-20, 2026	3	Campus	42500
88	Managerial Effectiveness	Sumita Rai	sumitar@mdi.ac.in	February 18-20, 2026	3	Campus	42500
89	Marketing Analytics	Mohita Maggon, Payal S. Kapoor	mohita.maggon@mdi.ac.in payal.kapoor@mdi.ac.in	February 19-21, 2026	3	Campus	42500
90	Leadership Communication through Story Telling and Theatre Techniques	Neera Jain, Ritu Srivastava	njain@mdi.ac.in ritu.srivastava@mdi.ac.in	March 02-04, 2026	3	Campus	42500
91	Developing People at Workplace: Catalyst for Change	Nidhi S. Bisht, Priyanka Vallabh	nidhi.bisht@mdi.ac.in priyanka.vallabh@mdi.ac.in	March 11-13, 2026	3	Campus	42500

About MDI Gurgaon

Established in 1972 as an institute for training, consulting and research activities, Management Development Institute (MDI) Gurgaon, is consistently ranked among the top B-schools of India by reputed agencies and publications.

The Institute has earned accreditation from AACSB International, the world's largest business education alliance. Considered the gold standard for B-schools around the world, the AACSB accreditation will ensure continuous improvement and provide focus for MDI Gurgaon to deliver on its mission, innovate, and drive impact. The Institute already has the distinction of being the first internationally accredited Indian B-school having received accreditation from the Association of MBAs (AMBA), London, in 2005. The following year, the South Asian Quality Assurance Systems (SAQS) too gave accreditation to MDI Gurgaon.

Research is an important constituent of the Institute's vision and mission. Consequently, MDI Gurgaon's academic community is research active and carries out research work of a high international standard that contributes to the national goals of innovation, socio-economic development and environmental sustainability.

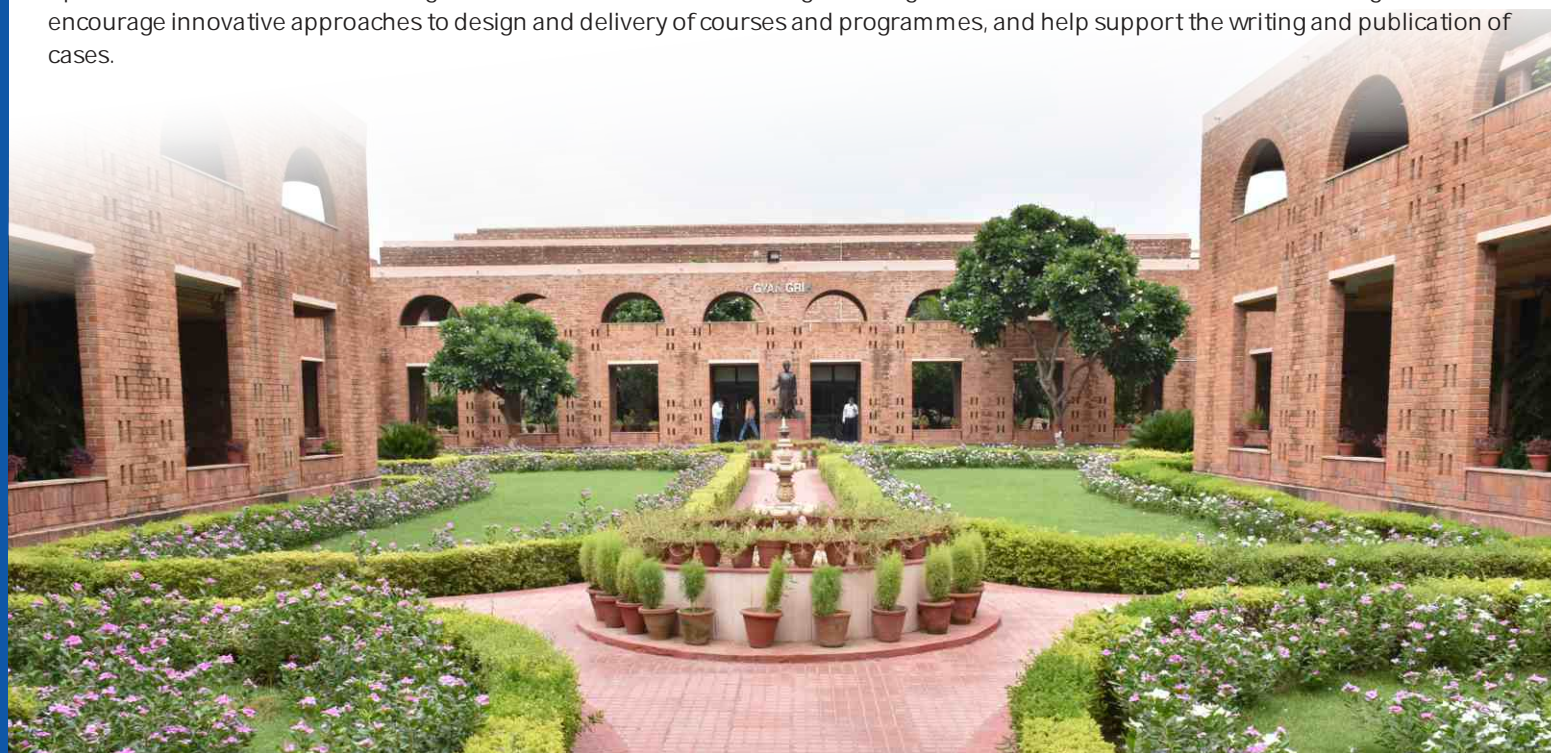
The Institute's calendar of activities includes deep-diving guest lectures and panel discussions centred on varied themes. The MDI Gurgaon's Wisdom Café Research Seminar Series presents research insights to stimulate reflection and debate. Distinguished academics from outside are invited by different areas of the Institute for this series. The Practitioner Conversation Series is aimed at presenting and disseminating insights from practice and experience by professionals from different fields. Multiple speakers are invited for each event which has a moderator from MDI Gurgaon. The i-Choupal series seeks to present research work in progress and innovative ideas to spur discussion and reflection. Participants get to hear updates and state-of-the-art new leads in research, and innovations in methods and concepts and contribute to extending the frontiers of knowledge.

To promote multi-disciplinary academic as well as practice-oriented research, MDI Gurgaon set up three Centres of Excellence (CoEs) in 2021:

- The CoE for Ethics, Responsible Organisations & ESG Initiatives (CERO) aims to serve as a platform for education, research and engagement on the challenges of ethics & social and environmental responsibility that confront current & future business leaders and policy makers.
- The CoE for Indian Thought and Management (CITM) was launched to coordinate with scholars across the globe for efficiently developing an Indian management- knowledge-base.
- The CoE on Digital Economy, Cryptocurrencies and Cyber Security (DECCS) was created to undertake research and joint projects to cater to the complex issues of digital economy & cybersecurity to facilitate government & regulatory bodies in optimising the digital transformation.

It will act as a think tank on issues related to digital economy, cybersecurity and cryptocurrencies, bringing in an India specific context and discussion.

Apart from the CoEs, the MDI Gurgaon has also launched a Teaching Learning Centre. The Centre will facilitate teaching excellence, encourage innovative approaches to design and delivery of courses and programmes, and help support the writing and publication of cases.



It aims to bring an innovative approach to curriculum design in the context of experiential learning, short-term management development programmes, as well as online, on-line, blended, and hybrid models of teaching and learning.

Training and development of managers is one of the major activities of MDI Gurgaon. Over 100,000 managers have been trained in the nearly 50 years of the Institute's existence. The Institute prides itself for the personalised training modules that it offers to organisations of different kinds at different levels.

An institute is known by the achievements of its alumni and the difference they make to the world around them. MDI Gurgaon has a very strong legacy, being one of the early management institutions in the country. The alumni network across all the programmes offered is one of the largest. With more than 700 members joining the group annually, the alumni network is growing stronger year by year.

As of now, there are nearly 9,000 MDI Gurgaon alumni working across 45 countries.

MDI Gurgaon nurtures a vision to be a truly global business school. As economic networks gain eminence over geographic boundaries, the Institute realised the emerging role of international markets and the need for B-schools to groom managers with an international perspective. The process of building linkages began more than a decade ago and today MDI Gurgaon has partnerships in almost every continent of the globe. The international partnerships encompass a gamut of interests such as joint research, executive education, and development of academic material, collaborative work on projects of international scope, faculty exchange and student exchange. Today, MDI Gurgaon has partnerships with over 80 B-schools across the world.

NOTE:

1. Detailed brochure for the individual programs will be available about 3 months before the start of each program.
2. Organizations concerned must confirm their acceptance of nominations before sending participants to program venue.
3. GST as applicable will be charged extra on all the programs in addition to the program fees.
4. We will provide 10% discount, when we receive 3 to 5 nominations & 20% discount on more than 5 nominations for single programme. The overall discount will not exceed 20%. (applicable in Nepal also)







MDI
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Management
Development
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MANAGEMENT DEVELOPMENT INSTITUTE GURGAON

Mehrauli Road, Sukhrali, Gurugram - 122 007, Haryana (INDIA)







Direct Tel.: +91-124-4560008, 4560004, 4560534, 4560346

Tel.: + 91-124-4560000, Extn. 5534, 5008, 5004, 5346

Fax: + 91-124-4560005 | E-mail: mdp@mdi.ac.in | Website: www.mdi.ac.in



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